



Robin Pope Safaris

US\$ Rates

Recommended Retail Price

Wholesale 32%

Rates are PPPN unless stated. RRP Recommended Retail Price. WHS Wholesale Price.

These rates are valid until further notice.

Updated Jan 2023

ZAMBIA										
South Luangwa										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
Nkwali Camp	Bush chalets x 5; Honeymoon chalet x 1	All year	pppn	60	710	483	555	377	495	337
Luangwa River Camp	Bush suites x 5	Apr - 30 Nov	pppn	60	635	432	520	354	480	326
Late Arrival Luangwa River Camp	Arrivals after 4pm on D,B&B basis. *min. 2 night stay with RPS Luangwa*	Apr - 30 Nov	pppn	60	315	214	260	177	240	163
Tena Tena	Safari tents x 6	22 May - 31 Oct	pppn	95	995	677	830	564	closed	
Nsefu Camp	Rondavels x 6	22 Jan - 31 Mar & 22 May - 20 Nov	pppn	95	995	677	830	564	695	473
Safari Houses										
Luangwa Safari House	4 bedroom house (sleeps 8)	15 Mar - 15 Jan	Unit	60	4980	3386	4285	2913,8	4050	2754
Robin's House	2 bedroom house (sleeps family 5 or 4 adults) - min. 2 adults & 1 child	All year	pppn	60	825	561	720	490	660	449
Walking Safaris										
Luangwa Bush Camp	2 Meru tents max 4 pax, no min.	22 May - 20 Oct	pppn	95	710	483	570	388	closed	
Mobile Walking Safari	3 Meru tents max 6 pax, no min.	Jun - Oct (dates+availability: https://www.robinpopesafaris.net/safaris/the-mobile-walking-safaris/)								
		15 & 20 Jun departures	pp	630	N/A		5197	3534	closed	
		25 Jun departure	pp	820	N/A		7245	4927	closed	
		7 night departures	pp	630	6285	4274	N/A		closed	
		9 night departures	pp	820	8185	5566	N/A		closed	
Livingstone										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
Stanley Safari Lodge	Cottages (5 open & 1 closed)	All year	pppn	10	520	354	460	313	415	282
	Open suites (with private plunge pool) x 2 - inc. 1 family suite	All year	pppn	10	610	415	520	354	460	313
	Closed colonial suites (with private plunge pool) x 2 - inc. 1 family suite	All year	pppn	10	680	462	640	435	520	354
	Three-night Special (can combine with Safari Rate)	3+ nights	pppn	10	-15%		-15%		0%	
MALAWI										
Majete Wildlife Reserve - NOTE: 1% Tourism Levy to be added										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
Mkulumadzi Lodge	Bush chalets x 8 (inc. 2 family suites & 1 honeymoon)	1-9 Jan & 16 Mar-31 Dec	pppn	40	520	353,6	430	292	385	262
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	40	440	299	N/A		N/A	

Liwonde National Park - NOTE: 1% Tourism Levy to be added										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
Kuthengo Camp	Safari Tents x 4 (inc. 1 family suite)	1-9 Jan & 16 Mar-Dec	pppn	65	550	374	455	309	385	262
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	65	465	316	N/A		N/A	
Lake Malawi National Park - NOTE: 1% Tourism Levy to be added										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
Pumulani Lodge	Lake View Villas x 5 (inc. 1 honeymoon suite)	1-9 Jan & 16 Mar-Dec	pppn	15	500	340	370	252	370	252
	Bush View Villas x 5 (inc. 1 family suite)	1-9 Jan & 16 Mar-Dec	pppn	15	425	289	320	218	320	218
	Lake of Stars Special (can combine with Safari Rate)	4+ nights	pppn	15	400	272	N/A		N/A	
ZIMBABWE										
Mana Pools National Park										
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Sep		Shoulder 22May-Jun/Oct		Emerald Jan - 21 May; Nov-Dec	
					RRP	WHS	RRP	WHS	RRP	WHS
John's Camp	Safari tents x 6	1 May - 15 Nov	pppn	65	840	571	735	500	735	500
	Four-night Special (can combine with Safari Rate)	4+ nights	pppn	65	750	510	N/A		N/A	
RPS SPECIAL OFFERS										
RPS LONG STANDING OFFERS	Special	Details								
	Long Stay - Safari Rate	10% discount off accommodation rate when staying 7+ nights at RPS properties. 20% discount off accommodation rate when staying 10+ nights at RPS properties.								
	NO Single Supplement	All camps and lodges. Note: 4 or more singles then 30% surcharge.								
	Three & Four night special	Discounted rates at Mkulumadzi, Kuthengo Camp, Pumulani, John's Camp and Stanley Safari Lodge. See respective camp/lodge for details.								
	Second child free	For children under 16 years - youngest child goes free. Park costs and levies payable.								
	River Journeys	Discounted rate of \$490 rack (Park costs extra) for 7 night safari combining Nkwali & Nsefu (min 2 guests, SS \$215pn). Available 22 Jan to 31 Mar.								
	Last Minute Safari - booked within 30 days of travel	RPS South Luangwa camps (excludes Houses, Bush Camping & Mobile Walking): \$595 (Peak), \$475 (Shoulder) & \$425 (Emerald) – rack pppn. RPS Malawi camps: \$350 (Peak), \$300 (Shoulder) & \$275 (Emerald)– rack pppn. John's Camp: \$600 (Peak) & \$525 (Shoulder & Emerald) – rack pppn.								
RPS PACKAGES	A range of sample itineraries across Zambia, Malawi and Zimbabwe with great savings - http://www.robinpopesafaris.net/safaris/ . From simple single destination packages to combination of multiple countries. Great starting point for inspiring your clients.									
EXTRAS	'Window seat' on game drives	Our South Luangwa, Zambia camps: max of 4 pax per vehicle, and 6 if a 3-row vehicle. Our Malawi properties and John's Camp 6 pax per vehicle.								
	Private Vehicle and Guide	South Luangwa only. Charged per day US\$520 nett in Peak, US\$315 nett in Shoulder & US\$210 nett in Emerald season. 4+ pax get own vehicle.								
	Complimentary Meet and Greet	Lusaka & Mfuwe, Zambia and Lilongwe, Malawi. Guests are met in arrivals hall and assisted through to their connections.								
	Mkulumadzi starbed sleepout	Available from May to October and on a first come basis. To be arranged in camp. No extra cost.								
	John's Camp starbed sleepout	Available on a first come basis. To be arranged in camp. No extra cost.								
	Tour Leaders	With min group of 4 full paying guests, in guest accommodation (at our discretion) - US\$ 250 nett pppn.								
Intercamp transfers - South Luangwa	Free between RPS properties. To/from other camps: within the Mfuwe area \$50 and further camps \$150 - charged per vehicle, max 4 pax.									

TERMS & CONDITIONS

PAYMENT & CANCELLATIONS

PAYMENT Payment 20% (refundable in case of Covid-19*) deposit is required to confirm a booking. Balance due 30 days prior to arrival.

FLIGHTS to be paid in full before they can be issued. Once issued, they become non-refundable. 3rd party accommodation and transfers – we will apply the respective Terms & Conditions.

CREDIT CARD facilities available at Stanley Safari Lodge, Nkwali and Pumulani. 4.5% surcharge applicable.

CANCELLATION due to Covid-19* up to 60 days prior to travel deposit of accommodation is refundable. Between 59 and 1 day before travel the payment can be used for future travel – no full refund will be given.

CANCELLATION due to any other reasons than Covid-19, our standard cancellation policy will apply as follows: confirmation to 91 days 20% of accommodation only, then of full invoice (excluding park costs) 90-61 days 25%, 60-31 days 50%, 30-0 days 100%.

PROVISIONAL BOOKINGS will be held for **14 days** and then must be confirmed or released.

RATES AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE.

IN THE FOLLOWING EVENTS WE SPEAK OF COVID-19:

The guest tested positive for Covid-19 at 14-0 days before travel.

The guest will not be able to travel due to travel restrictions enforced by governments within their country, transit or destination (and no reasonable alternative can be made available for traveling):

* Mandatory quarantine (on arrival at destination) or by return (in country of residence)

* Closure of country borders.

EXISTING BOOKINGS TERMS & CONDITIONS

COVID OR FORCE MAJEURE

Since the start of this pandemic, we have put the following in place for existing bookings:

* Should guests not be able to travel due to travel restrictions enforced by Governments within their country of origin, transit or destination, booking can be amended/rescheduled accordingly.

* For postponements, travel needs to be within 18 months of existing travel dates.

* The booking value of an existing booking will be reserved for the new booking. Should the booking change to a higher rated season, the difference will be invoiced.

* A deposit is required in order to postpone an existing booking.

* Deposits and payments made can be kept in credit for any future bookings or payment.

NOTES

Park Costs (L)CCF & TL: Park Costs, (Luangwa) Conservation & Community Funds & Tourism Levy not included in the nightly rate - **to be added (non-commissionable).**

Group rates 10+ full paying guests - 10% off rate.

Park Costs

These are fees and levies payable to the various Park Authorities where we operate. This goes towards the upkeep of our parks.

Conservation & Community Fund - for South Luangwa it is Luangwa Conservation & Community Fund (LCCF)

Conservation and Community Levy (US\$10) is designed to help ensure the survival of the various areas/parks we work in for the long term future. Funds are split equally between community and conservation in each area.

South Luangwa

South Luangwa rates include: All meals, all gameviewing activities (2 per day - game drives or walking safaris), laundry, bar, transfers to/from Mfuwe Airport, meet & greet at Lusaka & Mfuwe.

South Luangwa rates exclude: Visas, flights, TL, LCCF & park costs.

Road transfers: South Luangwa inter-RPS camp transfers included in the rate.

NKWALI & LUANGWA RIVER CAMP

Child policy: Children over 7 years are welcome; 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+ \$60 park costs, LCCF & TL).

NSEFU & TENA TENA

Child policy: Children over the age of 12 years are welcome; no child rate.

LUANGWA SAFARI HOUSE

Child policy: Children over the age of 7 years are welcome. No child rate.

ROBIN'S HOUSE

Child policy: Children all ages welcome; 1-6 years = 20% of adult sharing rate (+ \$30 park costs, LCCF & TL for ages 5 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+\$60

LUANGWA BUSH CAMPING

Child policy: Minimum age is 16 years. No child rate.

MOBILE WALKING SAFARI

These rates are based on per person sharing, full South Luangwa safari (1 night Nkwali, 5 nights mobile camp, 1 night Nsefu) or 9 nights (1 night Nkwali, 7 nights mobile camp, 1 night Nsefu).

Child policy: No children are permitted on the Mobile Walking Safari - minimum age is 21 years.

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Livingstone

STANLEY SAFARI LODGE

Rates include: All meals, laundry, bar, transfers to/from Livingstone Airport, a guided tour of the Victoria Falls (Zambian and Zimbabwean side - visas and entry fees are not included), mountain biking, walking safaris in Mosi-Oa-Tunya National Park (to see Rhinos).

Rates exclude: Visas, flights and entry fees at Vic Falls (US\$20 per person subject to change) TL & CCF.

Child policy: All ages welcome; 1-6 years = 20% of adult sharing rate; 7-11 years = 45% of adult sharing rate; 12-16 years = 65% of adult sharing rate. Under 12yrs pay 50% of TL, CCF & park costs.

Road transfers: per seat, min 2, one way: Stanley-Vic Falls Apt/Hotels US\$60 (+/- 1 hr); Stanley-Kasane Apt/Hotels US\$80 (+/- 1 hr 45 min). Other routes available on request.

Majete Wildlife Reserve

MKULUMADZI LODGE

Rates include: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Nchalo/Majete Airstrip.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10 pp and Mfuwe, Zambia \$40 pp.), flights, TL, CCF & park costs.

Child policy: All ages welcome. 1-6 years = 20% of adult sharing rate (+ US\$20 park costs for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$20 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$40 park costs).

Liwonde National Park

KUTHENGO CAMP

Rates include: All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Makanga Airstrip, a meet & greet person at Lilongwe Airport.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10 pp and Mfuwe, Zambia \$40 pp.), flights, TL, CCF & park costs.

Child policy: All ages welcome; 1-6 years = 20% of adult sharing rate (+ US\$20 park costs for ages 6 years+; - 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$20 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$65 park costs).

Lake Malawi

PUMULANI LODGE

Rates include: All meals, laundry, bar, a meet & greet person at Lilongwe airport, all non-motorized activities (includes fishing, sailing, nature/village walks, sunset cruises on the dhow, kayaking). 4+ nights stay includes on snorkeling excursion.

Rates exclude: Visas, airport taxes (Departure tax: Blantyre & Lilongwe \$10 pp and Mfuwe, Zambia \$40 pp. Landing fees Club Makokola \$10 pp), flights, scuba diving, motorised watersports (snorkeling excursion , waterskiing, fun tube), TL & CCF.

Child policy: All ages welcome. 1-6 years = 20% of adult sharing rate (+ US\$5 CCF for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$5 CCF); 12 - 16 years = 65% of adult sharing rate (+ US\$10 CCF).

	Route (one way, either direction)	Road, per vehicle (max. 4)		Flight (min. 2 seats)		Notes
MALAWI ROAD AND FLIGHT TRANSFERS	Lilongwe - Mkulumadzi	\$450	Approx 6.5 hrs.	\$427	1.5 hrs.	Flight to Majete then 20-45 min transfer.
	Blantyre - Mkulumadzi	\$170	Approx 2 hrs.	On request		
	Mkulumadzi - Pumulani	\$460	Approx 6 hrs.	On request		
	Mfuwe - Lilongwe	\$710	Approx 4+ hrs.	\$387	1 hr.	
	Kuthengo - Mkulumadzi	\$400	Approx 4.5 hrs.	On request		
	Kuthengo - Pumulani	\$280	Approx 2.5 hrs.	On request		
	Blantyre - Kuthengo	\$360	Approx 3 hrs.	On request		
	Lilongwe - Kuthengo	\$385	Approx 4.5 hrs.	\$358	1 hr.	
	Lilongwe - Pumulani	\$370	Approx 3.5 hrs.	\$274	45 mins to Club Mak.	Club Mak to Pum \$100 per vehicle, max 4.
Pumulani - Blantyre	\$400	Approx 4 hrs.	On request			

Mana Pools National Park

JOHN'S CAMP

Rates include: All meals, laundry, local drinks, all game viewing activities (2 per day - game drives, canoeing and walking safaris), transfers to/from Mana Main airstrip.

Rates exclude: Visas, flights, premium drinks, CCF, TL, Park costs, transfers in and out of Mana Pools.

Child policy: Minimum age 12 years unless camp is booked exclusively; No child rates.

Air transfers: All min 2 seats one way. Victoria Falls/Mana Pools (2h 10mins) US\$723. Harare/Mana Pools (1,5hrs) US\$520.

Other transfers: per seat, min 2, one way. Lusaka/Chirundu road transfer (2.5hrs) \$195. Chirundu/Mana Pools boat transfer (+/- 2hrs) \$440 boat rate up to 4 pax (+\$65 pp additional - max 8) plus \$20 pp river usage. Other routes available on request.